# Simplot. WESTERN STOCKMEN'S

SI

Helping You Raise Healthy Animals<sup>™</sup>

### **NEED HELP? PLEASE CALL:**

BURLEY STORE • 208.878.7224 CALDWELL STORE • 208.459.0806 JEROME STORE • 208.733.6145 SUNNYSIDE STORE • 509.836.0267





то	P BRANDS
29	ALLFLEX
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# THE Simplot

The Simplot brand began to take shape in the farm fields of southern Idaho nearly 100 years ago when young J.R. "Jack" Simplot went in search of his fortune at age 14. He was prepared with everything he needed to succeed in this uniquely American story: an eighth-grade education, keen instincts, constant curiosity matched to boundless energy, and an irrepressible belief in the promise of the possible.

J.R.'s business grew and diversified as he matured, but the essence of the brand remained the same, drawing purpose and strength from the unique character and drive of its founder. Springing from Jack's spirit of ingenuity and determination, Simplot created and marketed the first commercially viable frozen French fries in the world during the early 1950s. This innovative use of technology was just one of many instances in our company's history when new thinking propelled significant growth.

Today, the J.R. Simplot Company is a dynamic, multibillion-dollar global agribusiness leader with operations in the U.S., Canada, Europe, Mexico, Australia, and other regions around the world.

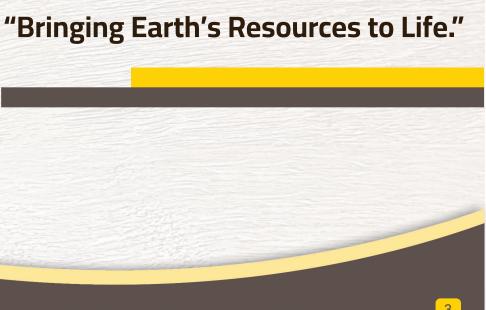


## **STORY**

More than 13,000 employees around the world constantly explore innovative ways to grow, process and deliver food, help farmers and ranchers optimize profits, and make everyone's lives a little better.

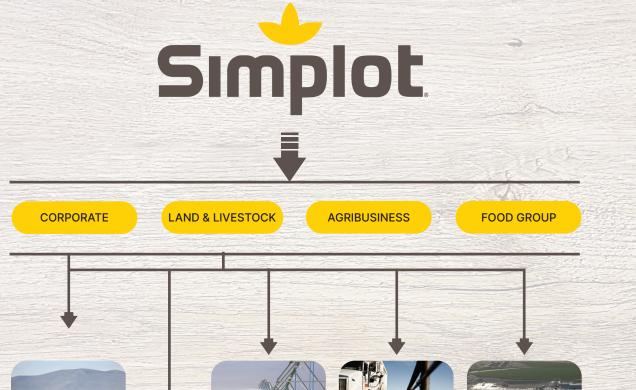
Inspired by this vision, we look forward to another 100 years of executing our company mission:

Many things have changed at Simplot over the years, but J.R.'s bedrock vision carries forward: work hard, give honest value, be good partners, and - today more than ever - treat the earth and its bounty as a precious resource to be respected and protected every day.



**SWS OVERVIEW** 





RANCHES

GRAND VIEW FARMS



Simplot Western Stockmen's is part of the Simplot Land and Livestock division, maintaining a strong presence throughout the Pacific Northwest in both the animal health and animal feed markets.

While other parts of our division raise and care for cattle, Simplot Western Stockmen's supplies the products to maintain operations, big and small, keeping animals healthy.



SIMPLOT WESTERN STOCKMEN'S

Since 1959, the people behind Simplot Western Stockmen's have been customer-focused and quality-driven. Our diversity of products within the livestock and agriculture industries include animal health, feed, mineral nutrition, livestock equipment, pest control, and more.

To maximize your livestock operation's performance, we have a three part goal ...

**ADVANCE** THE QUALITY OF NUTRITIONAL PRODUCTS



**PROVIDE** FOR THE PHARMACEUTICAL AND BIOLOGICAL **NEEDS OF ANIMALS** 



#### WHO WE ARE



#### **SWS LOCATIONS**

#### **STORES**

BURLEY 1001 West Main Street - Burley, Idaho 83318 - 208.878.7224

#### CALDWELL

101 Rodeo Avenue. - Caldwell, Idaho 83605 - 208.459.0806

#### **JEROME**

1100 West Main Street - Jerome, Idaho 83338 - 208.733.6145

**SUNNYSIDE** 213 Yakima Valley Highway - Sunnyside, Washington 98944 - 509.836.0267

#### WAREHOUSES

BILLINGS - 406.596.2267

**PRINEVILLE** - 541.699.8347

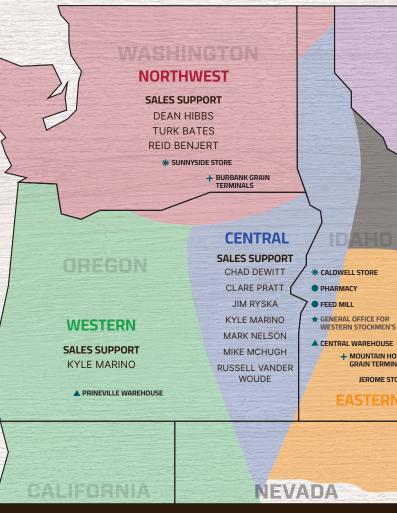
#### **HEADQUARTERS**

223 Rodeo Avenue - Caldwell, Idaho 83605 - 208.459.0777

We also own and operate two commodity terminals. Find these locations on page 17.

With locations in both Idaho and Washington, we do business across the Pacific Northwest selling manufactured feed, top-brand animal health products, and much more to support your operation.

#### SEE OUR LOCATIONS BELOW!



KEY	SALES TERRITORIE
* STORE LOCATIONS	NORTHWEST
+ TERMINALS	WESTERN
▲ WAREHOUSES	CENTRAL
• FEED MILL	
PHARMACY	GENERAL OFFICES F

#### **TERRITORY MAPS**

A BILLINGS WAREHOUSE

**BIG SKY** 

SALES SUPPORT TOM PEILA



UTAH

**CENTRAL WAREHOUSE** MOUNTAIN HOM JEROME STORE \*

**KENZIE STEVENS KELSIE NALDER** MIKE MCHUGH RUSS PACELEY

\* BURI FY STORE



- EASTERN
- BIG SKY



#### **SALES TEAM**

When we sell our products we know the stakes are high and we put our customers first. Our values are rooted in integrity and hard-work. As a result, positive working relationships have formed the bedrock of our company.

As leaders in the animal health and feed industry we know your operation has to be cared for the right way. That is why we listen to your needs and recommend what is best for you and your animals.

With fast service and valuable resources, we make sure your needs are met consistently and conveniently. We offer expert consultation, Simplot stability, depth, and genuine care for your business.

No matter how you decide to utilize our various products and services, with over 300 years of combined experience, our sales team is ready to help you raise healthy animals.

#### LET US SHOW YOU WHAT WE CAN DO.

"Providing a mutually successful environment where our customers, suppliers and Simplot Western Stockmen's exist with profit, care and understanding." - BEN GAVICA







**CLARE PRATT** CENTRAL TERRITORY C: 208.369.7869

**DEAN HIBBS** NORTHWEST TERRITORY C: 509.420.3320



**RUSSELL PACELEY** EASTERN TERRITORY C: 208.312.0357

**KELSIE NALDER EASTERN TERRITORY** C: 208.421.4756

DAIRY







**CHAD DEWITT** CENTRAL TERRITORY C: 208.891.0324

**JIM RYSKA** CENTRAL TERRITORY

C: 208.890.4312



MARK NELSON CENTRAL TERRITORY C: 208.985.4942



**TOM PEILA BIG SKY TERRITORY** C: 406.596.2267



#### **MEET OUR STAFF**



**KYLE MARINO** WESTERN TERRITORY C: 541.699.8347



**MICHAEL MCHUGH** CENTRAL AND EASTERN TERRITORY C: 208.250.7339





**RUSSELL VANDER WOUDE** CENTRAL TERRITORY C: 208.943.1021



**KENZIE STEVENS** EASTERN TERRITORY C: 208.731.2117



**KYLE MARINO** CENTRAL AND WESTERN TERRITORY C: 541.699.8347





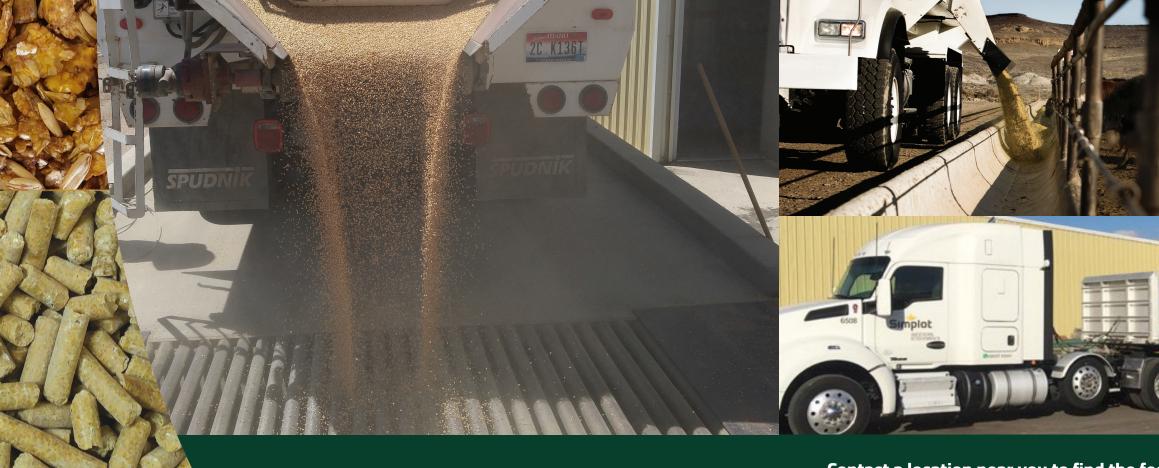
**REID BENJERT** NORTHWEST TERRITORY C: 509.439.9312

### MANUFACTURED FEED



With a full selection of feed, from daily rations to individually-tailored supplements, Simplot Western Stockmen's offers manufactured items through our Pride by Simplot product line. It is our mission to supply your animals with the nutritional requirements they need to maximize growth and performance.

Pride by Simplot is available in bulk or packaged shipments from the Simplot Western Stockmen's mill. Shipments can be customized to meet the special needs of individual dairy, beef or cow/calf operations, grower and finish feedlots. We also produce complete feeds for sheep, goats, swine and poultry.



Contact a location near you to find the feed product that suits you best!

#### **SUMMARY**





#### WHY CHOOSE SWS BLOCKS?

Dide

- ► HIGH QUALITY
- ► HANDLING CONVENIENCE
- COST EFFECTIVE
- DROUGHT CONDITIONS
- ► WEANING CONDITIONS

	NUTRIENT ANALYSIS														
	PROTEIN (%)	NPN MAX. (%)	CALCIUM (%)	PHOSPHORUS (%)	POTASSIUM (%)	MAGNESIUM (%)	COBALT (PPM)	COPPER (PPM)	IODINE (PPM)	MANGANESE (PPM)	SELENIUM (PPM)	ZINC (PPM)	VITAMIN A (IU/LB)	VITAMIN D (IU/LB)	VITAMIN E (IU/LB)
PRIDE 20 CLASSIC	20	6.89	2.5	0.6	0.9	2.5	NA	NA	NA	NA	NA	NA	NA	NA	NA
PRIDE 20 PREMIUM	20	NA	1.5	0.5	1.1	1.9	4	308	12	515	4	625	30,000	3,000	100
PRIDE 20 ULTRA ALL NATURAL	20	NA	1.5	0.5	1.1	1.9	4	308	12	515	4	625	30,000	3,000	100
* PRIDE 22 ULTRA ALL * NATURAL STRESS *	22	NA	1.35	1.5	1.3	1.4	12	906	36	1408	7	1830	90,000	9,000	100
PRIDE 30 CLASSIC	30	9.77	1.15	0.8	1.2	1.5	NA	NA	NA	NA	NA	NA	NA	NA	NA
PRIDE 30 PREMIUM	30	11.49	0.85	0.8	1.1	1.8	18	308	12	515	4	625	40,000	4,000	100
PRIDE 30 ULTRA ALL NATURAL	30	NA	1.35	0.5	1.5	1.5	18	308	12	515	4	625	40,000	4,000	100
PRIDE 40 ULTRA HIGH PROTEIN	40	8.01	1.75	0.5	1.4	0.4	5	572	12	430	4	880	50,000	10,000	100

TARGET FEED RATE: 1.5 LBS PER HEAD / PER DAY-- "ALL NATURAL" = Only all natural protein sources are used. —— EXCEPTION TARGET FEED RATE: 1 LB PER HEAD / PER DAY

#### **DESCRIPTIONS AND BENEFITS**

PRIDE 20 CLASSIC	Protein source for cattle on moderate quality forage/pasture. No added minerals and vitamins.
PRIDE 20 PREMIUM	All natural protein source for cattle on moderate quality forage/pasture. Includes a robust mineral and vitamin package.
PRIDE 20 ULTRA ALL NATURAL	All natural protein source for cattle on moderate quality forage/pasture. Includes a robust mineral and vitamin package, plus Availa organic sources of Zn/Mn/Cu/Co and Zorien organic Se yeast for improved mineral bioavailability.
PRIDE 22 ULTRA AN STRESS	All natural protein source for stressed cattle. High vitamin levels, Availa organic sources of Zn/Mn/Cu/Co and Zorien organic Se yeast, plus M-Pact MOS/enzyme/probiotic additive to promote digestion, increase DMI, and strengthen immune system.
PRIDE 30 CLASSIC	Protein source for cattle on low quality forage/pasture. No added minerals and vitamins.
PRIDE 30 PREMIUM	Protein source for cattle on low quality forage/pasture. Includes a robust mineral and vitamin package, plus Availa organic sources of Zn/Mn/Cu/Co for improved mineral bioavailability.
PRIDE 30 ULTRA ALL NATURAL	All natural protein source for cattle on low quality forage/pasture. Includes a robust mineral and vitamin package, plus Availa organic sources of Zn/Mn/Cu/Co and Zorien organic Se yeast for improved mineral bioavailability.
PRIDE 40 ULTRA HIGH PROTEIN	High quality protein source for cattle on low quality forage/pasture. Includes a robust mineral and vitamin package, plus Availa organic sources of Zn/Mn/Cu/Co and Zorien organic Se yeast, and Zn/Cu Intellibond chlorides for improved mineral bioavailability.

#### WHY CHOOSE SWS GRAINS?

- ► HIGH QUALITY
- ► DIVERSE PRODUCT LINE
- ► PALATABILITY

Pride

► DIGESTIBLE FIBER



#### **NUTRIENT ANALYSIS**

	FEED RATE (LBS/HD/DAY)	AGE (D=DAYS, M=MONTHS)	CRUDE PROTEIN (%)	CRUDE FAT (%)	CRUDE FIBER (%)	CALCIUM (%)	PHOSPHORUS (%)	SALT (%)	POTASSIUM (%)	SELENIUM (ppm)	VITAMIN A (IU/Ib)	VITAMIN D (IU/Ib)	VITAMIN E (IU/Ib)
PRIDE 18 CLASSIC GROWER	5 - 8	3(M)-6(M)	18	4.0	6.4	0.6 - 1.1	0.7	0.2 - 0.4	1	0.3	3,725	1,251	29
PRIDE 18 PREMIUM STARTER / GROWER	5 - 8	3(D)-6(M)	18	3.4	5.5	0.5 - 1.0	0.5	0.3 - 0.7	0.8	0.2	6,003	1,137	27
PRIDE 18 ULTRA GROWER	5 - 8	3(M)-6(M)	18	3.1	5.2	0.6 - 1.1	0.4	0.3 - 0.6	0.9	0.3	4,500	714	25
PRIDE 20 CLASSIC STARTER (=)	2 - 5	3 (D) - 3 (M)	20	3.5	5.6	0.7 - 1.2	0.6	0.2 - 0.4	1	0.3	4,100	1,251	30
PRIDE 20 PREMIUM STARTER	2 - 5	3 (D) - 3 (M)	20	3.3	4.5	0.6 - 1.1	0.5	0.3 - 0.7	1	0.3	3,980	1,210	29
PRIDE 20 ULTRA STARTER	2 - 5	3 (D) - 3 (M)	20	3.2	5.0	0.6 - 1.1	0.4	0.3 - 0.7	0.9	0.3	4,145	1,230	30

#### Clarifly (April to October)

Interrupts the fly's life cycle rather than direct toxicity.

Prevents development of house flies, stable flies, face flies and horn flies in the manure of treated calves.

#### **DESCRIPTIONS AND BENEFITS**

CLASSIC LINE-UP	BASIC PROTEIN: Selected to meet the needs for vitamins and minerals: Meets the set set of the set o
PREMIUM	HIGH QUALITY, COMPLEX PROTEIN: Plant protein the needs for growth and performance of you and
LINE-UP	VITAMINS AND MINERALS: N
	ENTERPRISE CALF TECHNOLOGY PACK: Purina's
ultra Line-up	HIGH QUALITY, COMPLEX PROTEIN: More cor amino acids to meet the nee
	VITAMINS AND MINERALS: M
	VICTANT CALF TECHI direct fed microbials,

#### SWS CALF GRAIN

#### ALL CALF GRAINS ARE AVAILABLE IN TEXTURED OR COMPLETE PELLETS

ALL CALF GRAINS INCLUDE RUMENSIN EXCEPT FOR PRIDE 20 CLASSIC STARTER WHICH INCLUDES BOVATEC (•)

for maintenance of young calves. Mindful of fiber and starch levels.

he basic nutritional requirement that a young calf needs.

ein sources selected based on sufficient essential amino acids to meet ung calves. Limited distillers, no canola. Focus on digestible fibers I mindful of starch levels.

Meets a young calf's basic nutritional requirement.

blend of direct fed microbials, prebiotics, essential oils and sweetener.

mplex, plant protein sources selected based on sufficient essential eds for growth and performance of young calves.

Meets a young calf's basic nutritional requirement.

INOLOGY PACK: Purina's premium blend of , probiotics, essential oils and sweetener.

#### SWS MINERALS



#### **NUTRIENT ANALYSIS**

STANDARD PRODUCT LINE															
	FEED RATE (OZ)	CALCIUM (%)	PHOSPHORUS (%)	VITAMINA (IU/LB)	VITAMIN D (IU/LB)	VITAMIN E (IU/LB)	SALT (%)	POTASSIUM (%)	MAGNESIUM (%)	ZINC (PPM)	COPPER (PPM)	MANGANESE (PPM)	COBALT (PPM)	IODINE (PPM)	SELENIUM (PPM)
SWS PRIDE Classic Minerals												, ,			
PRIDE Classic 12:6 Range Mineral	3 - 4	12	6	200(K)	20(K)	200	25	0.2	2	5400	1800	3500	32	96	26
PRIDE Classic 12:8 Range Mineral Low Salt	3 - 4	12	8	200(K)	20(K)	200	5	0.4	1.5	3600	1800	3500	31	96	26
PRIDE Classic 12:6 Range Mineral Bov	1.3 - 6.6	12	6	120(K)	12(K)	400	19	2	1.3	3600	1800	3000	26	71	16
PRIDE Classic 10:6 Range Mineral Rum	1 - 4	10	6	140(K)	14(K)	200	24	0.3	1	3600	3300	3000	23	73	26
SWS PRIDE Premium Mineral	I		I									1			
PRIDE Premium 12:6 NW River Range Mineral	2	12	6	200(K)	20(K)	200	21	0.2	2.5	7200	5000	4700	48	144	53
SWS PRIDE Ultra Minerals															
PRIDE Ultra 12:6 Range Mineral	3 - 4	12	6	160(K)	17(K)	100	20	0.3	1.5	5400	1800	3500	40	99	24
PRIDE Ultra 12:6 Range Mineral Low Salt	3 - 4	12	6	200(K)	20(K)	200	5	0.4	2	5400	1800	3500	33	95	26
PRIDE Ultra 12:12 Range Mineral Low Salt	3 - 4	12	12	200(K)	20(K)	200	5	0.2	2	5400	1800	3500	31	95	26
SPECIALIZED PRO	DUCT L	INE													
SWS PRIDE Magnesium Miner	rals														
PRIDE Classic 12:6 Range Mineral Hi Mag	3 - 4	12	6	200(K)	20(K)	200	7	0.2	10	5400	1800	3500	32	96	26
PRIDE Ultra 12:6 Range Mineral Hi Mag	3 - 4	12	6	160(K)	17(K)	10	7	0.2	8	5400	1800	3500	40	99	24
SWS PRIDE Weaning Mineral															
PRIDE Classic 12:8 Weaning Mineral MPACT	3 - 4	12	8	200(K)	20(K)	200	5	0.4	1.5	5400	1800	3500	33	96	26
SWS PRIDE Dairy Minerals												1			
PRIDE Enterprise Heifer R1600 Mineral	4	20	0	380(K)	90(K)	3100	22	0.1	0.4	6400	1400	0	91	106	0
MINERAL BLOCKS															
SWS Mineral Blocks												,			
PRIDE Ultra 12:6 Range Mineral Block	3 - 4	12	6	200(K)	20(K)	200	5	0.7	0.3	5400	1800	3500	33	95	26
PRIDE Ultra 12:12 Range Mineral Block	3 - 4	12	12	200(K)	20(K)	200	24	0.5	0.6	5400	1500	3500	33	95	26
PRIDE Ultra 12:6 Range Mineral Garlic Block	3 - 4	12	6	200(K)	20(K)	200	5	0.7	0.3	5400	1800	3500	33	95	26
PRIDE Ultra 12:6 Range Mineral Hi Mag Block	3 - 4	12	6	200(K)	20(K)	200	5	0.4	8	5400	1800	3500	33	95	26
PRIDE Ultra 12:2 Stocker Mineral Garlic Block	2 - 3	12	2	50(K)	0	50	24	0.5	4.0	3600	1500	1300	6	352	35

#### DESCRIPTIONS AND BENEFITS STANDARD PRODUCT LINE

JIANDARD PROD	ALL US
SWS PRIDE Classic Minera	ls
PRIDE Classic 12:6 Range Mineral	Provides essential nutrition for pasture cattle
PRIDE Classic 12:8 Range Mineral Low Salt	Low salt for consumption challenges
PRIDE Classic 12:6 Range Mineral Bov	FDA approved free choice mineral with Bovatec
PRIDE Classic 10:6 Range Mineral Rum	FDA approved free choice mineral with Rumensi
SWS PRIDE Premium Mine	eral
PRIDE Premium 12:6 NW River Range Mineral	2 oz mineral for areas with consumption challen
SWS PRIDE Ultra Minerals	
PRIDE Ultra 12:6 Range Mineral	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total
PRIDE Ultra 12:6 Range Mineral Low Salt	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, S
PRIDE Ultra 12:12 Range Mineral Low Salt	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, S
SPECIALIZED PRO	DUCT LINE
SWS PRIDE Magnesium N	linerals
PRIDE Classic 12:6 Range Mineral Hi Mag	Increased magnesium level to combat grass teta
PRIDE Ultra 12:6 Range Mineral Hi Mag	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, ir
SWS PRIDE Weaning Mine	eral
PRIDE Classic 12:8 Weaning Mineral MPACT	MPACT Probiotic/Prebiotic/Enzyme/Yeast to max
SWS PRIDE Dairy Mineral	5
PRIDE Enterprise Heifer R1600 Mineral	Support optimal growth and immunity; use in TM
MINERAL BLOCKS	
SWS Mineral Blocks	
PRIDE Ultra 12:6 Range Mineral Block	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, S
PRIDE Ultra 12:12 Range Mineral Block	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total
PRIDE Ultra 12:6 Range Mineral Garlic Block	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, Ir
PRIDE Ultra 12:6 Range Mineral Hi Mag Block	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, Ir
PRIDE Ultra 12:2 Stocker Mineral Garlic Block	Organic Zn/Mn/Cu/Co (Availa 4) @ 1/3 of total, Z



E A PALATABLE DDGS CARRIER AND XTRA DRY FOR WEATHER PROTECTION

improves weight gain in growing cattle

in aids in cocci prevention & improves weight gain in growing cattle

nges, Organic Cu 1/3 of total

Selenium Yeast, Cu Chloride

Selenium Yeast, Cu Chloride

tany in spring, provides essential nutrition for pasture cattle

ncreased magnesium level to combat grass tetany in spring

eximize gut health and improve performance

MR for 350 – 1200lb animals at a max feed rate of .25lb/HD/Day.

Selenium Yeast, Cu Chloride

Includes garlic which aids in repelling insects

Increased magnesium level to combat grass tetany in spring

Zn Chloride, Garlic aids in repelling insects

#### **SWS RANGE CUBE**

#### WHY CHOOSE SWS RANGE CUBE

Dride

- ► HIGH QUALITY
- ► FLEXIBLE FEEDING
- ► COST EFFECTIVE
- DROUGHT CONDITIONS



	NUTRIENT ANALYSIS													
	FEED RATE (LBS/HD/DAY)	CRUDE PROTEIN (%)	CRUDE FAT (%)	CRUDE FIBER (%)	CALCIUM	P (%)	Mg (%)	K (%)	VITAMIN A	VITAMIN E (IU/Ib)	ZINC (ppm)	Cu (ppm)	Medication Option	Mineral Sources
BEEF CLASSIC 16% RANGE CUBE	2 - 4	16	3	9	1	0.6	0.01	1.2	12,500	25	340	114	None	Sulfates
BEEF PREMIUM 20% RANGE CUBE	2 - 3	20	2.8	5.8	1	0.7	0.03	1.1	17,000	35	455	150	Rumensin	Sulfates
BEEF PREMIUM 30% RANGE CUBE	1 - 2	30	2.4	5.3	1	0.6	0.2	1.2	25,000	50	680	225	Rumensin	Sulfates
BEEF ULTRA 30% RANGE CUBE	1 - 2	30	2.2	3.9	1	0.5	0.1	1.3	25,000	50	680	225	Rumensin	Availa 4 Selenium Yeast

#### **DESCRIPTIONS AND BENEFITS** Provides protein and energy using all natural protein sources. BEEF CLASSIC 16% RANGE CUBE Supplements poor quality forage/hay and reduces hay requirement. **BEEF PREMIUM 20%** Provides protein using all natural protein sources. RANGE CUBE Feed with moderate quality forage/hay. **BEEF PREMIUM 30%** Provides protein using all natural protein sources. RANGE CUBE Feed with moderate quality forage/hay for a boost of protein. Provides protein using all natural protein sources and organic trace minerals. **BEEF ULTRA** Feed with moderate quality forage/hay for a boost of protein in **30% RANGE CUBE** environments with mineral antagonists.

"ALL NATURAL" = Only all natural protein sources are used.

MEDIO	CATED CATTLE SUPPL
PRODUCT NAME	D
10 gm CTC Pellet	For control or treatme Re
Amprolium Pellet	For the prevention 5 day treatment kno
Coxy Crunch	For the prevention of covers entire life cy
MGA Pellets	For the control or intende
	the second s
T	EXTURIZED CATTLE F
PRODUCT NAME	
Pride Premium WC 13% Steer Finisher Rum	Mix of rolled corn for en creates the perfect feed Rumensi
Pride Premium 16% Dairy Ration	Rolled corn, rolled barley provides an excellen for lac





FACEBOOK

INSTAGRAM

#### SUPPLEMENTS AND TEXTURIZED CATTLE FEEDS

#### LEMENTS DESCRIPTION

ent of bovine respiratory disease. Requires a VFD

on or treatment of coccidiosis. ocks out current cocci infections.

coccidiosis. 28 day feeding period cle of cocci-causing organisms.

of heat in replacement heifers ed for reproduction.

#### EEDS

#### DESCRIPTION

ergy and pellets for protein/nutrients d for finishing steers. Medicated with in for feed efficiency.

, and a protein/mineral/vitamin pellet nt source of energy and nutrients ctating dairy cattle.



#### FEED AND SUPPLEMENTS

	POULTRY
PRODUCT	DESCRIPTION
SCRATCH GRAINS	Wholesome grain mixture of corn, wheat, and milo suitable for all poultry.
POULTRY ALL PURPOSE (16%)	Crumbled complete feed containing nutrients essential for all poultry.
POULTRY STARTER (23%)	Crumbled starter ration for poultry up to 6 weeks of age.
POULTRY GROWER (16%)	Crumbled growing ration for young poultry transitioning into adult.
COMPLETE LAYER (16%)	Proper ration formulated for laying poultry. Available as a crumble or pellet.

	SWINE
PRODUCT	DESCRIPTION
SWINE STARTER (20%)	Complete pelleted ration for baby swine up to 35 lbs.
SWINE GROWER (19%)	Complete pelleted ration for growing swine between 35-75 lbs
SWINE GROWER CONCENTRATE (36%)	Protein supplement for mixing with corn on farm for a 15% protein ration.
SWINE FINISHER (17%)	Mineral supplement to prevent trace mineral deficiencies.

	OTHER				
	PRODUCT	DESCRIPTION			
and the second	ALL 4-1 GOAT RATION	Texturized grain ration provides energy, protein, and mineral supplement for all classes of goats.			
	RABBIT RATION	Balanced pelleted ration contains wall essential nutrients for rabbits.	T.		

		SHEEP
	PRODUCT	
	LAMB GROWER	Pelleted 20%
	LAMB CREEP & FATTENER	Pelleted 16% pro Medic
	SELENIUM SHEEP SALT	Salt supplement formula
	PRIDE PREMIUM 12:6 SHEEP MINERAL	Quality mineral ful
	and constant	
		MULTI-SPECI
	PRODUCT	
	BARLEY	Quality er
-	CRACKED CORN	Cracked corn offers
	COB PLAIN	Mix of reformed for a r
	COB WITH MOLASSES	Molasses barley mix
	RBC	Rolled barley and high
	RBC WITH MOLASSES	Molass benefit
		and the second second



#### P / LAMB

#### DESCRIPTION

6 protein feed for growing and fattening lambs.

otein creep feed for growing and fattening lambs. icated with Bovatec® for cocci control.

lated specifically for sheep in cases of selenium deficiency.

ulfills sheep's trace mineral and vitamin requirements.

#### IES GRAIN MIXES

#### DESCRIPTION

energy supplement suitable for all species.

rs increased availability to corn's high energy starch.

rolled corn, whole oats, and rolled barley rich source of highly available energy.

es enhances palatability to corn, oats, and ( for a rich source of highly available energy.

d rolled corn blend offers increased availability to henergy starch found in both grains.

ses adds sweetness to enhance energy ts of rolled barley and rolled corn blend.



#### STOM FEEDS

## **CUSTOM** FORMULATIONS

(25 TONS OR GREATER)

At Simplot Western Stockmen's we understand that every animal is different and many require a custom-tailored diet to maximize their performance. Our automated feed mill is capable of manufacturing any specialized formula needed for clientele.

We offer both premixed and finished feed in pellet, block, meal, or

SUPERIOR INGREDIENTS **GENUINE SERVICE EFFECTIVE FEED** 

texturized form. When your order is finished we can deliver your feed in 50-pound bags, 2,000-pound totes, or in bulk. There are hundreds of options available and ingredients are always of the highest quality.

#### **GRAIN TERMINALS**

We are constantly moving a variety of corn through our commodity terminals and are ready to serve our customers.

Call one of our experienced commodity professionals for bulk shipments of corn out of our terminals in Idaho and Washington.

#### **MOUNTAIN HOME**

**B&B** Mountain Home 2380 NW Granary Rd Mountain Home, ID 83647

#### WHOLE CORN

STEAM **FLAKED** CORN

**BURBANK** 

**B&B** Wallula 13485 Dodd Rd Burbank, WA 99323

WHOLE CORN CRACKED CORN FINE GROUND CORN

OUR TEAM OF FORMULATORS CAN ASSIST YOU IN MEETING NUTRITIONAL **REQUIREMENTS FOR HIGH PERFORMING ANIMALS, WHILE ALSO BEING** CONSCIOUS OF COST AND PRODUCT QUALITY.

> **CONTACT OUR COMMODITIES DEPARTMENT!** 208.780.4817 OR 208.780.4856

Give us a call, and let us help you raise healthy animals!

#### **GRAIN TERMINALS**







#### **SEED STORE / SUMMARY**

### Simplot WESTERN STOCKMEN'S

Simplot Western Stockmen's has been selling quality seed for over 35 years. We take pride in offering a variety of performing seeds and strive to choose the best genetics for yield and quality for your farm.

#### **CONTACT THE STORE** 208.780.4854

#### WHY CHOOSE SWS FORAGE?

- DIVERSE PRODUCT LINE
- ► EXCEPTIONAL GENETICS
- ► HIGH QUALITY

CONTACT:

	PLANTING RATES (POUNDS PER ACRE)	CUT BEST QUALITY	CUT FOR HIGHEST YIELDS
TRI-CAL SUPERIOR FORAGE	100 - 150	BOOT STAGE	HEADING TO SOFT DOUGH
FLEX 719 TRITICALE	100 - 150	BOOT STAGE	HEADING TO SOFT DOUGH
SURGE TRITICALE AWNLESS	100 - 150	BOOT STAGE	HEADING TO SOFT DOUGH
GUNNER TRITICALE AWNLESS (NEW RELEASE FALL OF 2022)	100 - 150	BOOT STAGE	HEADING TO SOFT DOUGH
STOCKFORD FORAGE BARLEY (SPRING PLANTING)	100 - 150	BOOT STAGE	HEADING TO SOFT DOUGH
VERDANT FORAGE BARLEY (FALL PLANTING)	80 - 125	BOOT STAGE	HEADING TO SOFT DOUGH
ALWAYS TEST YOUR PRODUCT BE	FORE FEEDING	LATE FAL	L PLANTING - UP THE RATE TO 20%

#### **DESCRIPTIONS AND BENEFITS**

TRI-CAL SUPERIOR FORAGE	FACULTATIVE
FLEX 719 TRITICALE	PLANT SPRING PI
SURGE TRITICALE AWNLESS	PLANT SPRING OR FALI
GUNNER TRITICALE AWNLESS (NEW RELEASE FALL OF 2022)	PRODUC YIELD TEST (
STOCKFORD FORAGE BARLEY (SPRING PLANTING)	STOCKFORD TWO HAY PRODUCT
VERDANT FORAGE BARLEY (FALL PLANTING)	VERDANT 6 ROW HO GOOD WHEN BLEND BEST PRODUCTION W

#### **FORAGE PRODUCTS**

#### FOR INFORMATION

**ROB ALLISON** 

208.780.4854

rob.allison@simplot.com



#### **BEST PRACTICES**

/E TRITICALE'S • PLANT FOR SPRING OR FALL

OR FALL • GREENCHOP OR TRITICALE SILAGE NW YIELD QUALITY MILK PER TON

LL • BEST FOR HAY PRODUCTION • USE FOR GRAZING

CED FOR: GREENCHOP, HAY AND GRAZING COMPETITIVE WITH 719 BETTER THAN SURGE

O ROW HOODED BARLEY • DEVELOPED FOR PNW TION OR GREENCHOP • YIELDS AND QUALITY

DODED BARLEY • HAY OR GREENCHOP PRODUCTION DED WITH TRITICALE • VERY AGGRESSIVE TILLERING VHEN PLANTING DATE ON, OR BEFORE OCTOBER 10TH



#### **EQUINE PRODUCTS**



#### **EQUINE FEED**

**BAGS, TUBS AND PELLETS** 

#### **ANIMAL HEALTH**

ANTACID ANTI-DIARRHEA LAXATIVE ANTI-INFLAMMATORY ANTIHISTAMINE

ANTIMICROBIAL

**ANTISEPTIC TOPICAL ANTI-FUNGAL** 

**BIOLOGICAL VACCINES** 

DEWORMER

**FLY CONTROL** 

REPRODUCTIVE

SEDATIVE

VITAMIN ELECTROLYTE MINERAL SUPPLEMENT

MEDICAL SUPPLIES, BANDAGE, TAPE AND GAUZE

#### FARM AND HOME

GROOMING SUPPLIES HOOF CARE PREMISE FLY CONTROL RODENT CONTROL

#### HARDWARE

**BUCKETS / PAILS** 

FEEDING EQUIPMENT

FENCING

WATER EQUIPMENT

#### Why Bluebonnet Feeds?

- Essential Amino Acids
- Digestive Aids
- ► Full Vitamin Profiles

#### **DESCRIPTIONS AND BENEFITS**

Bluebonnet® Feeds believes in a world where knowing what goes into your horse's feed is never an obstacle. You'll never see label tricks or vague ingredient lists on their tags - each ingredient is listed by its true name. Safety is a top priority so they keep their facility ionophore-FREE. If an ingredient is not safe for horses, it's simply not allowed on the property.

Intensify® Senior The Senior Therapy digestive he Intensify® Omega

Intensify® Omega Force®

Intensify® Growth and Development

Equilene® Pro Care®

Horseman's

Elite®

Senior Care

Horseman's Horsem Elite® Mare & Foal This larger

> Horseman's Elite® Senior Caı still demands qua is extra-small, easy to chew pellet prov



LEARN MORE ABOUT OUR EQUINE PRODUCTS

### **Bluebonnet** Feeds

LEARN MORE ABOUT

**BLUEBONNET FEEDS** 



Intensify® Senior Therapy is a dust-free feed with ultra small, easy-to-chew pellets that break down quickly. This is the choice for those who want the very best for their horse. A foundation of quality sets this senior feed apart. Consistency of ingredients, easier to absorb minerals, full vitamin profiles, superior amino acids, and a fine-tuned digestive health package help ensure your horse outlives the productive life of their own teeth.

Intensify® Omega Force® is the ultimate performance horse feed. This high calorie, low carb pellet is the perfect choice for those who want the very best for their equine athletes, but the cherry-on-top is the built-in gastric buffer and natural source Vitamin E. A foundation of quality sets this ultra-dense performance feed apart. Consistency of ingredients, easier to absorb minerals, full vitamin profiles, superior amino acids, and a fine-tuned digestive health package help ensure optimum health from the inside out.

Intensify® Growth and Development is the ultimate feed for broodmares and growing horses. This high calorie, low carb pellet is the perfect choice for those who want the very best for their reproduction program. This feed is super-powered with functional ingredients that support better bone density and a healthy immune system. A foundation of quality sets this pelleted feed apart. Consistency of ingredients, easier to absorb minerals, full vitamin profiles, superior amino acids, and a fine-tuned digestive health package help ensure optimum health from the inside out, for mares, fetuses, and growing horses.

Equilene® Pro Care® is the superior choice when digestive health is on the line. This beet-pulp based feed takes a three-prong approach to supporting the gut: 1) buffer stomach acid 2) strengthen intestinal lining 3) support hind gut microbes. Not to mention, it was the first feed on the market with research-proven levels of an ingredient that helps lower inflammation and stress hormone levels.

Horseman's Elite® Mare & Foal is an excellent choice for the cost conscious owner that still demands quality for their broodmares and growing horses.

This larger "nugget" sized pellet provides all the basics for healthy reproduction and growth.

Horseman's Elite® Senior Care is an excellent choice for the cost conscious owner that

- still demands quality for their seniors and dust-sensitive horses.
- This extra-small, easy to chew pellet provides all the basics to help horses outlive the lifespan of their own teeth.

#### **EQUINE BRANDS**





**Bluebonnet** Feeds









**CENTRAL**Life Sciences

Norbrook 🏊















(EQUILIX<sup>®</sup>

































#### TOP BRANDS

## **TOP BRANDS**



Allex .

"Allflex is the world leader in design, technology, manufacturing and delivery of animal identification for traceability systems across all production. We bring cutting-edge, practical applications of visual, electronic and radio frequency animal identification technology to livestock industry across the world, contributing to a safer global food supply.

> Our challenge is to continually bring products, services and advice to the industry that create workable solutions in real-life conditions."

> > 0

LAZY G RANCH 210

#### ALFLEX







#### **BEHLEN COUNTRY**

# Behlen

"Behlen Country is the largest division of Behlen Mfg. Co., headquartered in Columbus, NE. Behlen Mfg. Co. is a locally-owned company providing quality steel products worldwide. Behlen Country is the most comprehensive manufacturer of farm and ranch equipment in all of North America, with continuous improvement and customer satisfaction, our products are designed and tested for 'real world' use whether you are a weekend enthusiast or professional rancher.

We offer a complete line of products for the farm and ranch including: gates and panels, tanks/waterers, cattle handling, feeders, equine equipment, small animal/pet equipment and 3 point implements.

Always innovative, flawlessly functional, and super resilient, Behlen Country epitomizes the best in your land!"



"Innovative medicines for people and animals have for more than 130 years been what the research-driven pharmaceutical company Boehringer Ingelheim stands for.

Boehringer Ingelheim is one of the pharmaceutical industry's top 20 companies and to this day remains family-owned. Day by day, some 50,000 employees create value through innovation for the three business areas human pharmaceuticals, animal health and biopharmaceutical contract manufacturing."







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#### **BOEHRINGER INGELHEIM**





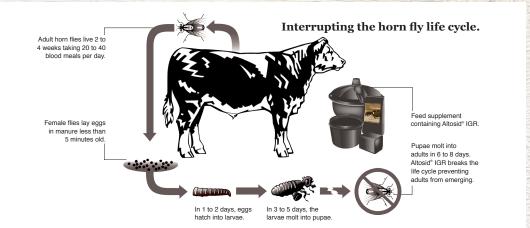
CENTRAL LIFE / ALTOSID IGR



Fly Control Built by Science

#### FEED-THROUGH FLY CONTROL **REDUCES CATTLE STRESS**

Nuisance flies are a threat to cattle production in North American pasture cattle. These annoying, disease-carrying, biting pests increase cattle stress, lower resistance to illness, and can seriously affect feeding. Central Life Sciences offers the insect growth regulator Altosid® IGR Feed-Thru for cattle in pasture, which works in cattle manure where flies lay their eggs, to put a stop to future fly populations.

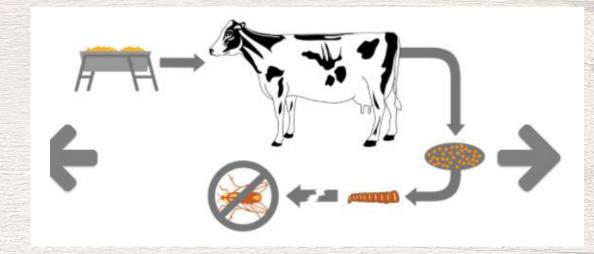




#### **ELIMINATE THE STRESS OF BITING FLIES IN CONFINED CATTLE**

Nuisance flies like horn flies and face flies carry disease, increase cattle stress, and lower resistance to illness, making them a potential threat to production in confined cattle.

ClariFly® Larvicide from Central Life Sciences is an insect growth regulator that works as a feed-through in cattle manure, where flies lay their eggs, to stop future populations of biting, disease carrying adult flies that affect the bottom line.



**CENTRAL**Life Sciences

**CENTRAL**Life Sciences

#### **CENTRAL LIFE SCIENCES / CLARIFLY**



#### CENTRAL LIFE SCIENCES / STARBAR



#### **CONTROL PESTS WHERE YOU LIVE AND WORK**

For rural residents and agricultural operations, Central Life Sciences offers a full line of products to help control problem insects that carry disease and inhibit production under the Starbar<sup>®</sup> brand. This breadth of product offerings helps farm and ranch owners prevent and control insect pests, including nuisance flies, mosquitoes and fire ants. The Starbar<sup>®</sup> brand has been trusted by agricultural communities for over 40 years.



**CENTRAL**Life Sciences



"Country Vet® Brand Pet Foods is a high quality, highly digestible, and palatable brand of pet food. All products are manufactured by C.S.D. Nutrition LLC in our Sioux City, Iowa Plant. We maintain an approved supplier list for control of all incoming ingredients to assure our customers of a safe high performing pet food.

Our extensive delivery system, which has been in existence since 1956, allows our customers to have fresh product available at all times. You'll find that our complete line of pet food meets the needs of all pet life stages."





#### **COUNTRY VET**







# DATAMARS

**Temple Tag** 

"Datamars is one of the leading global suppliers of high performance unique-identification solutions, specializing in radio frequency identification (RFID) technology. Our enduring focus on innovation specific to the three markets we serve - companion animal ID, livestock ID and textile ID - have earned us a reputation worldwide for unsurpassed quality and performance.
Our extensive experience and profound understanding of our customers' requirements allows us to provide complete and customized identification solutions that enable our clients to optimize critical operations and maximize efficiency.

Datamars is an ISO 9001 certified company. We are the only vertically integrated supplier in our markets, allowing us to maintain an unprecedented level of operational excellence in our manufacturing. Datamars employs more than 900 people worldwide with offices in Europe, Asia, and the Americas."

#### **Destron Fearing**<sup>™</sup>

In 1945 Destron Fearing<sup>™</sup> created the Country's first commercially marketed visual identification tags for livestock. This is the foundation of today's animal identification solutions for producers worldwide.

Destron Fearing<sup>™</sup> continues its tradition of leadership by manufacturing a range of innovative visual and electronic identification products, helping a range of livestock producers, companion animal owners, horse owners, wildlife managers and official agencies manage animals.



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#### **DESTRON FEARING**



#### DIAMOND



"At Diamond, we believe every pet, from purebred show animal to shelter puppy or kitten, is worthy of the best nutrition. We also believe every pet owner deserves a great value. When you buy Diamond, you can be confident you are getting premium nutrition without the premium price.

All Diamond<sup>®</sup>, Diamond Naturals<sup>®</sup> and Diamond Naturals<sup>®</sup> Grain-Free formulas are made with the highest quality products and manufactured in America in state-of-the art facilities. With carefully determined levels of protein, fat and other essential nutrients, Diamond pet foods are formulated to enhance the performance, appearance and overall health of your pet, day after day."

# durvet

#### www.durvet.com

"When Durvet opened for business in 1970, its doors were literally attached to a van carrying its animal health care products warehoused in a tiny 500 square foot rented facility. Durvet was the first entity in the OTC animal health market to be involved with both manufacturing and distribution, and this vision proved to be the model for the animal health supply chain business.

Over the years, Durvet has diversified its inventory with equine care and pet health lines. The Durvet organization employs 41 people at its Blue Springs headquarters and supports 50+ member distribution points with nearly 700 sales professionals strategically located around the U.S. to meet the needs of livestock, equine and pet owners offering them the product performance and affordability they demand."







#### DURVET



e s /





"At Elanco, we provide those who raise and care for animals with solutions that empower them to advance a vision of food and companionship enriching life.

We understand the powerful role healthy animals play in making lives better. As pets increasingly become important parts of our families, so too does the need to help them live longer, healthier, higher-quality lives. As the global population grows, so too will the need to meet the demand for safe, affordable food for all.

We strive to develop and deliver products safe for consumers, animals and the environment through innovation and a shared vision to enrich the life of people worldwide. We provide those who raise and care for animals with a comprehensive set of animal health products and knowledge services that empower them to address the global challenges of a diverse and changing world."



"Merck Animal Health has a rich heritage of scientific excellence and innovation. It is the foundation of our future and the inspiration for our daily work. Our core values are driven by a desire to be visionary in our thinking, and ever ready to respond to our dynamic industry.

By collaborating closely with each other and our customers, we build strong partnerships in an effort to improve the health of animals around the world. We approach our work every day with a deep sense of responsibility - to our customers, consumers, animals, society and the planet."







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#### MERCK

# **Animal Health**



#### MILLER MANUFACTURING



"Miller Manufacturing Company is a market-leading manufacturer, distributor and marketer of farm, ranch, and pet products which are sold under the brand names of Little Giant®, Hot-Shot®, Springer Magrath®, Double-Tut®, Pet Lodge<sup>®</sup>, and API®. At the core of Miller's values is our commitment to American manufacturing, with most of our products designed, manufactured, and distributed here in the United States.

Miller has remained focused on its core channel in the farm and ranch market since 1941 while continuing to provide innovative products alongside time-tested solutions to a broad range of customers. As a one-stop shop for companies looking for a full breadth of product for the farm and ranch consumer, Miller continues to manufacture quality, cost-competitive products to our customers."



"Since 1938 Powder River has provided the highest quality and most durable products available for the livestock industry. Powder River's squeeze chutes, working systems, classic gates and panels are unsurpassed in quality, functionality and reliability, making them an overall great investment. We continue developing cutting edge products to assist today's producer in a successful operation."

Powder River products are not just limited to cattle handling. We produce several top quality items for the equine industry including stalls, round pens, gates and feeders. We also provide cowboy tough rodeo equipment, cattle guards, dog kennels and more. There is no better time than now to consider Powder River products for your operation."





#### **POWDER RIVER**









#### PURINA / LAND O' LAKES



"AMPLI-Calf® starters and growers contain a combination of unique, proprietary ingredients, including a natural palatability enhancer, an immune modulating compound, a prebiotic dietary fiber that maintains lower gut health and a unique source of fiber for better digestion."

**PURINA** 

"Our milk replacers are research proven and calf-raiser approved to best meet the needs of your calves. With highly digestible ingredients, Land O' Lakes **Animal Milk Products** milk replacers support performance for long-term production potential."





Since, 1994 Real-Tuff, Inc. has been owned & operated by Alain Comte of Canada and Dave Dahlberg of Clearbrook, MN.

The owners of the Real-Tuff Livestock Handling Equipment are farmers/ranchers themselves. At Real-Tuff we continue to make improvements due to our hands on usage, because we personally use the equipment on our own farm. The livestock handling equipment is put to the test on their cows.

Real-Tuff sells a full line of livestock handling equipment including, cattle squeeze chutes, portable handling systems, cattle alley sections, cattle handing tubs, 1/4 circular maternity pens, corral panels, bale feeders, stand alone panels, windbreaks panels, walk in gate panels, door trimming chutes, cattle scales with cattle ready livestock handling equipment, cattle loading chutes, double alley, splitting alleys, chute carts, panel carts, and much much more!

#### IF IT DOESN'T SAY REAL TUFF, IT'S NOT "REAL TUFF!"





#### **REAL-TUFF**









Y-TEX

# 

"Established in 1967 in Cody, Wyoming, Y-TEX Corporation is dedicated to the livestock industry. For over 50 years our skilled people and state of the art facilities have ensured superior product quality and customer satisfaction.

Extensive research and development, field testing, plus excellent craftsmanship combine for solid product performance. Y-TEX offers the best animal identification, pest control and animal health delivery system products in the industry."



Vitalix<sup>®</sup> is an American Family owned company that specializes in quality low moisture cooked molasses supplement tubs made from the best all-natural ingredients available. Since 1989, Vitalix<sup>®</sup> has been at the forefront of the tub business, committed to leading the way in how controlled consistent nutrition is delivered to almost all species of livestock.

#### LIVESTOCK IS YOUR LIVELIHOOD, TUBS ARE OUR EXPERTISE.

Every day you face nutritional decisions that affect the profitability of your operations. The mission behind the Vitalix<sup>®</sup> advantage is built on a foundation of trust and partnerships through our revolutionary cooking methods, advanced technologies, and our proprietary nutritional packages to deliver the best value for your feed dollar. Vitalix<sup>®</sup> offers a complete range of tubs for any season, condition, and forage quality to meet the nutritional needs of your livestock. Vitalix<sup>®</sup> quality livestock supplements lead our customers to new levels of performance, efficiency, convenience and profits.







#### VITALIX

### VITALIX INC.®





"Our goal is always the same: to create high-quality seed that delivers better yields for growers. As conditions evolve, we have the infrastructure, experience and creativity to meet the world's growing demands.

For nearly 60 years, W-L Alfalfas has been offering alfalfa varieties built on a strong foundation of research and development to help farmers reach and exceed their crop potential.

As a thought leader in the alfalfa industry, we strive to offer the latest insights available to growers on the best alfalfa technology, breakthrough products, and profitable concepts."



# zoetis

"Zoetis discovers, develops, manufactures and commercializes a diverse portfolio of animal health medicines and vaccines designed to meet the real-world needs of veterinarians and livestock farmers and companion animal owners they support.

Leading the way are Zoetis field representatives, who develop beneficial business relationships with customers that endure for years. These relationships are supported by the technical and veterinary specialists who provide in-depth technical expertise and disease education.

By having an on-the-ground presence, Zoetis can react quickly to local-market needs and be well positioned to help our customers continually increase their business productivity and sustain long-term success."

**INFORCE 3** 







**One Shot** / **One Shot Ultra** 



